



# ICT Adds New Distribution Partner for Central & Eastern European Market

VANCOUVER, BC – January 12, 2018 – ICT is pleased to announce that it has partnered with American International Radio (AIR), headquartered in Chicago, to sell, support and distribute ICT products in Central & Eastern Europe.

For over 25 years, AIR has been serving land mobile radio and wireless broadband markets. AIR is a premium distributor of wireless network equipment, and provides system integration services for professional communications systems. With over nine offices located in the U.S. and Europe, AIR is well positioned to support customers in the region.

“We are thrilled to partner with AIR to sell and support ICT products in Europe,” said Blair Clements, Director of Sales & Marketing for ICT. “With over 25 years’ experience selling into land mobile radio and wireless broadband markets, AIR are an established, trusted and valuable partner for ICT in the region.”

In addition to providing logistical support to distribute products in the region, AIR also provides technical sales support and system integration services to reseller partners and end users.

“As an international distributor and system integrator, AIR requires reliable and cost-effective products to serve its customers in the best possible way,” said Rolf Pein, Executive Vice President of Sales & Marketing for AIR. “AIR has used ICT products already for many years when we supplied systems and solutions to our international clients. We are delighted that we can now offer our customers the same professional products for their use and sales within their markets.”

## About ICT

Founded in 1986, ICT provides DC power conversion products for the land mobile radio, fixed wireless broadband, small cell and industrial DC power markets. ICT’s DC power supplies, fault-tolerant power systems, voltage converters, battery chargers, power inverters, DC backup systems, and Ethernet-enabled intelligent power supplies and DC power distribution panels are used in emergency response dispatch centers, on board vehicles, and in tower, communications and industrial power sites around the world.

## About AIR

AIR is a premier technology company, one of the largest distributors of Motorola Solutions in the EMEA region, and also a system integrator, providing professional communication solutions and mobility & IT applications for public safety, government, commercial, industrial and transport sectors. AIR began in 1990 and has since grown to direct offices in nine countries and partners in over 60 countries all over the world, including the United States, Canada, Latin America, Europe, the Middle East and Africa.

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